

Product Glossary

This document provides a glossary for the main product types.

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Property

Material Damage – Fire and Perils Covers the loss or damage by fire and additional

specified risks including Fire, Aircraft, Explosion, Riot, Malicious Damage, Storm, Flood and Impact by

vehicles.

Material Damage - Accidental Damage Covers the loss or damage by accidental, external

means.

Subsidence Covers the loss or damage by subsidence, heave or

landslip

Sprinkler Leakage Covers the loss or damage by leakage of a sprinkler

system

Terrorism Covers the loss or damage by acts of terrorism

Theft Covers the loss or damage by theft, normally

involving violent and forcible entry into or exit

from a locked building.

Money Covers the theft or accidental loss of money

including cash, cheques and other non-negotiables.

Glass Covers the loss or damage to fixed or moveable

glass or sanitary ware.

All Risks Covers the accidental loss or damage to items whilst

away from the premises. Cover can be arranged to

cover UK, Europe or Worldwide areas.

Loss of Documents Loss of documents cover will cover you for any reasonable

cost in replacing and restoring any notified documentation

of the insured that relates to your profession

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Business Interruption

Gross Profit / Loss of Revenue Covers the reduction in gross profit or revenue

following loss or damage insured under the

material damage section.

Increased Cost of Working Covers the increased costs incurred to restore the

business to the pre loss trading position with an economic consideration for the expenditure.

Additional Increased Cost of Working Covers the increased costs incurred to restore the

business to the pre loss trading position without an $% \left(1\right) =\left(1\right) \left(1\right)$

economic consideration for the expenditure.

Suppliers Extension Covers the reduction in gross profit or increased

costs of working following loss or damage at a

suppliers' premises.

Customers' Extension Covers the reduction in gross profit or increased

costs of working following loss or damage at a

customers' premises.

Denial of Access Covers the reduction in gross profit or increased

costs of working in the event of an inability to access your premises due to loss or damage in the

vicinity.

Utilities Covers the reduction in gross profit or increased

costs of working arising from loss or damage at the premises of a utility company as a result of an insured

risk.

Failure of Supply Covers the reduction in gross profit or increased

costs of working arising from failure of supply at

the terminal ends to your premises arising from any cause

Loss of Attraction Covers the reduction in gross profit or increased

costs of working arising from insured loss or damage at premises in the vicinity directly causing loss of custom whether the insured premises are damaged or not

Contract Sites Covers the reduction in gross profit or increased

costs of working following loss or damage at the site where work is carried out as part of a contract

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Transit Covers the reduction in gross profit or increased

costs of working following loss or damage whilst in transit

within UK

Research & Development Covers the costs of R&D projects, expenditure or funding

received in this area

Murder Suicide & Infectious Diseases Covers the reduction in gross profit or increased

costs of working following Murder Suicide at the premises or an outbreak of Food Poisoning or Infectious Disease.

Advanced Profits Covers the reduction in future gross profit or

revenue following loss or damage occurring now

under the contract works section.

Liabilities

Employers' Liability Covers your legal liability as an employer for

injury, illness or disease to any person working for

the business.

Public Liability Covers your legal liability to third parties for injury

or damage to their property.

Product Liability Covers your legal liability to third parties for injury

or damage to property arising out of products sold

or supplied.

Cyber Liability Cover arising from a breach of data protection laws and

the management of personal data. Includes cover for third party claims for both breach of personal information (employee and customer) and corporate information.

Pollution / Contamination Covers the cost of rectifying the loss or damage

caused by gradual pollution including own and third party clean up costs. Public Liability normally only

covers sudden and accidental pollution.

Financial Loss Covers your legal liability to third parties where there has

been pure financial loss but no injury or damage.

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Efficacy Covers the failure of a product to fulfil its intended

function resulting in financial loss.

Product Guarantee/Recall Covers the costs of rectifying a defect in a product

sold or supplied. Recall cover includes the costs of a

product recall including crisis management.

Professional Indemnity Covers your legal liability for professional errors

and omissions.

Fidelity Guarantee Covers the loss or theft of goods or money by

employees.

Libel and Slander Cover for defence costs and awards made against

the issuers of such comments and statements.

Commercial Legal Expenses Cover for defence costs in certain specific

areas e.g. employment, contract disputes, VAT and

Inland Revenue investigations.

Directors and Officers Liability Cover for the personal legal liability of such persons

for their acts and omissions during their

employment.

Employment Practice Liability Employment Practices Liability Insurance has been

designed to protect both a company and its employees from the financial impact arising out of allegations of a

breach of employment law.

Pension Trustees Liability Pension Trustees Liability Insurance has been designed to

protect trustees against allegations of financial loss arising from breaches of duty as trustees. The insurance covers defence costs, damages, judgments, settlements and awards associated with claims received alleging a

wrongful act.

Defective Title A defective title means that there are problems with the

title deeds relating to your property – they may be lost, missing, stolen or inadequate. If a third party attempts to enforce any interest adverse to the title deeds and the title is defective, this could cause any number of disputes

Errors & Omissions The coverage focuses on alleged failure to perform on the

part of, financial loss caused by, and error or omission in

the service or product sold by the policyholder.

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Intellectual Property Covers your business for the legal cost of pursuing

infringement or theft of your design rights, patents, trade marks. It also pays to defend you against allegations of

infringement.

Marine

Goods in Transit Covers the loss or damage to goods whilst being

moved by your own vehicles, carriers or by post.

Marine Cargo Covers the loss or damage to goods whilst being

imported into or exported from the UK. Carriage

may be by road, rail, sea or air.

Stock Throughput A combination of Cargo / Inland Transit cover for Stock

Being distributed with incidental storage

Political Risks Designed to protect against the risks to which

international traders are exposed throughout the supply chain through war, terrorism, confiscation, expropriation, deprivation, nationalisation, licence cancellation, embargo

and abandonment

Freight Liability The policy protects well organised companies which have

firm procedures in place against damage or loss to goods whilst under their control. The policy ensures stability for business rather than penalise them for employee non-

compliance

Commercial & Hull Liability The policy protects primarily for small craft in the UK,

Ireland and coastal waters that are engaged in commercial

activities, as well as the liability risks of harbour authorities, boatyards and small boat repairers.

Personal Accident / Healthcare / Travel

Personal Accident Covers the specified benefits in the event of

accidental death, loss of limb/eye, permanent or

partial disablement.

Personal Accident and Sickness Covers the specified benefits in the event of

accidental death, loss of limb/eye, permanent or

partial disablement, including illness.

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Private Healthcare Covers the costs of private medical treatment.

Business Travel Covers the costs for loss or damage whilst travelling

on business. Cover may include medical expenses,

personal accident, cancellation, loss of baggage or money.

Engineering

Engineering Inspection Covers your legal requirement to have items of

plant, including pressure and lifting equipment,

regularly inspected.

Machinery Breakdown Covers the costs of rectifying a breakdown to items

of machinery.

Machinery Breakdown - Loss of Profit Covers the reduction in Gross Profit or Revenue

following a loss insured under the machinery

breakdown section.

Machinery Movement Covers the loss or damage to machinery whilst

being moved or erected. May including

commissioning and testing.

Computers - All Risks Covers the loss or damage to computer equipment

including other associated losses.

Computer Fraud Covers the unauthorised and intentional use or alteration

of an entities data for malicious use. Computer fraud in the UK is specifically proscribed by the Computer Fraud and Abuse Act, which provides for jail time and fines.

Machinery Damage Cover available for;

Breakdown

Explosion / Collapse

• Fragmentation

Sudden & Unforeseen Damage

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Construction

Contract Works Covers the loss or damage to materials forming part

of a construction contract. Cover may include site huts temporary buildings, employees' tools, loss or

damage to own or hired in plant.

Latent Defects Covers the cost of rectifying defects in a new

building usually up to 10 years after its practical

completion.

Strict Liability Covers non-negligence liability under the JCT

contract for damage to adjacent or surrounding property caused by collapse, subsidence, vibration,

weakening or removal of support.

Advanced Loss of Profits Covers the reduction in future gross profit or

revenue following loss or damage occurring now

under the contract works section.

Non Negligence Liability Cover protects the Employer in respect of their Legal

Liability where loss, damage or structural weakening is

caused to adjacent or surrounding property.

Motor

Car Covers relating to private type vehicles

Commercial Vehicle Covers relating to vehicles used for the carriage of

goods or persons in connection with a business.

Motor Fleet A single policy designed to cover multiple vehicles

owned by a business.

Motor Cycle Covers relating to motor cycles.

Motor Trade Road Risks Covers a business for own and customers vehicles

whilst in their custody, on a road or parked in the course of a journey for motor trade purposes.

Motor Trade Garage Risks Cover for loss or damage to own or customers

vehicles whilst at the business premises. Other

covers are also usually included.

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Classic Car Cover for collectors, classic, vintage and veteran

cars, including unique features, such as agreed value.

Gap Covers financial loss suffered in the event that the

loss settlement on a vehicle claim is less than the amount outstanding under a finance agreement.

Self Drive Hire Self drive hire insurance is a commercial motor insurance

product sold to the owners/operators of rental vehicles. The insurance usually protects the vehicle owner's asset (the vehicle) and also any liabilities resulting from the use of the hired vehicle. The policy will also indemnify the driver (hirer) for liability claims made against him or her in

connection with use of the vehicle.

Private/Public Hire To cover vehicles and drivers that can be hired by

individuals for their private use or boarded by the public

for a fee, ie Taxi or Bus.

Special Types Vehicle Any non standard motorised vehicle registered for us on

the road or on private land, including agricultural vehicles.

Motor Contingent Liability - covers liability for business

use of other people's motor vehicles if no other cover is in

force.

Miscellaneous

Loss of Licence Covers the financial loss sustained as a result of loss

or forfeiture of a statutory licence.

Lottery Provides a payment towards the cost of hiring new

employees in the event that a successful lottery

syndicate leaves the company.

Loss of Keys Covers the cost of replacement locks and keys in

the event of a key or set of keys being lost.

Special Events Covers the costs incurred in the abandonment or

cancellation of an event.

Exhibitions Covers the loss or damage to property at exhibitions

including the transit to and from the event. Cover may include liability and stands, if required.

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Credit Covers the loss following a bad or disputed debt.

Cover includes vetting new and existing customers

credit worthiness.

Bonds and Guarantees The arrangement of bonds and/or guarantees of

performance in connection with a contract.

Forged Transfer covers any loss from transferring funds on the basis that

documentary evidence provided to do such transaction were not genuine or authorised from or on behalf of the

issuer.

Product Extortion Costs associated with any threat or connected series of

threats to commit malicious tampering, for the purpose of

demanding ransom monies..

Residual Value Insurance Cover provides for the value of income producing core

assets at a specified future point in time.

Kidnap & Ransom Cover the perils of kidnap, extortion, wrongful detention

and hijacking. Designed to protect individuals and

corporations operating in high-risk areas around the world

Packages

Trades Combined Combined commercial insurance provides comprehensive

business cover in a single policy

SME Small to Medium Enterprise

Commercial Property Owner Landlords policy for commercial premises ie shops, offices

Residential Property Owner Landlords policy for rental of private dwellings

Motor Trade Internal Risks Property/Premises Damage for Motor Trade risks

Office Policy coverage for business conducted from an Office

premises including Property Damage, Business

Interruption and Liabilities

Shop Policy coverage for business conducted from a Shop/Retail

premises including Property Damage, Business

Interruption and Liabilities

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Pub/Restaurant/Hotel Policy coverage for business conducted from a

Pub/Restaurant premises including Property Damage,

Business Interruption and Liabilities

Care Home Policy coverage for business conducted as a Care Home,

Residential or Nursing Home premises including Property Damage, Business Interruption and Liabilities and Medical

Malpractice.

Church Policy covers Property Damage and Liabilities for places of

worship.

Education Policy covers Property Damage, Liabilities for schools and

educational facilities

Heritage Property Damage and Liabilities in respect of Listed

Buildings

Legal Expenses

Commercial The policy covers the costs of defending civil and criminal

actions brought about by the other individuals or companies or alternatively to pursue them where legal

expense will be incurred.

Uninsured Loss Recovery A form of legal expenses insurance that helps you recover

money you have paid out following a car accident that was not your fault and which is not covered by your own

motor policy.

Tax Investigation Expenses Cover for the legal costs and expenses of appealing

against any terms and conditions imposed by HM Revenue and Customs (HMRC or the Inland Revenue) as a result of

an in-depth investigation.

Hostile Takeover Expenses Cover for reimbursement to the insured corporations for

the expenses associated with the successful defence of a

hostile takeover attempt or a proxy contest.

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Personal

Buildings Insurance to cover buildings of an owner occupied

property

Contents Insurance to cover the contents of an owner occupied

property

High Net Worth Insurance coverage for Buildings & Contents for

individuals who require increased limits of indemnity for

higher value property.

Holiday Home/Caravan Insurance to cover a dwelling not permanently occupied

and for the purpose of recreation.

Wedding Cover the costs and outlay of a wedding.

Aircraft/Helicopter Cover for non commercial aircraft.

Boat Cover for non commercial boat/hull.

Additional Services

B D Elite Motor Claims Management Service

Loss Assessor Property Claims Management

Health & Safety Assistance / Advice in Health & Safety

Employment & HR Employment matters & HR including disputes and

procedures

Administration for Property Landlord administration assistance in respect of property

portfolios

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Advice & Assistance

Business Continuity Planning A business continuity plan is a roadmap for continuing

operations following a catastrophic loss.

Business Interruption Analysis Identify and quantify threats to the continuity of

operations, products and services - arising both from

internal and external exposures

Contract Advice Advice on Insurance Policies with adherence to

Contractual Obligations or specific requirements.

Collateral Warranties Collateral warranties may be provided by designers,

building contractors and specialist sub contractors. The need for collateral warranties exists when the party that commissions a building will not carry the burden in the

event of defects

Document Checking Providing document checking service to ensure

documents are representative of risk.

Environmental Assessments Environmental assessment is a procedure that ensures

that the environmental implications of decisions are taken

into account before the decisions are made.

Information Bulletins Insurance Industry changes and impact on Industries

Insurance Surveys Surveys to provide an Insurance Risk Overview or

Insurance Heath Check

Motor Fleet Risk Management Advice on how to effectively manage the day to day

exposures and reduce claims impact against the policy

Additional Services

Permanent Health Insurance Insurance that will pay you a replacement income if you

cannot work through illness or accident.

Life Cover & Key Man A protection against the loss of income that would result if

the insured passed away. The named beneficiary receives the proceeds and is thereby safeguarded from the

financial impact of the death of the insured.

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Critical Illness Where the insurer is contracted to typically make a lump

sum cash payment if the policyholder is diagnosed with one of the critical illnesses listed in the insurance policy.

Pensions A contract for a fixed sum to be paid regularly to a person,

typically following retirement from service.

Investments A monetary asset purchased with the idea that the asset

will provide income in the future or appreciate and be

sold at a higher price.

Mortgages are used by individuals and businesses to make

large purchases of property without paying the entire

value of the purchase up front

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